



SAN FRANCISCO ZEN CENTER

Greenbrier Development, a national developer of continuing care retirement communities, seeks a **Sales Counselor** for their clients, San Francisco Zen Center (“SFZC”) <http://sfzc.org/> and Kendal Corporation (“Kendal”) <https://www.kendal.org/> to introduce Enso Verde in Simi Valley, California to prospective residents. SFZC and Kendal have partnered to create a Zen-Inspired senior living community like no other: Enso Verde. SFZC was founded in 1962 and has grown to be one of the largest sanghas outside of Asia. Kendal is a premier provider of senior housing and has numerous continuing care retirement communities, primarily in the eastern United States. Enso Verde will be a new, Zen-Inspired CCRC on an attractive, bucolic site with a dry creek bed meandering through and a mountainous backdrop in Simi Valley and is bringing together a top-tier team to introduce this amazing community to area residents.

We are looking for someone with drive and focus who can get enthused to fully use their gifts and abilities towards our noble mission. For those who share our passion for people, we offer substantial personal growth.

The qualified candidate for this **Sales Counselor** position should have 5 years experience in relational sales, the ability to inspire trust in prospective clients, team members and other stakeholders and be results-oriented. A passion for and a proven track record in sales over an extended period of time is necessary. One must also be comfortable with the Microsoft Office suite of products, especially Word and Excel. Experience with sales management (CRM) databases is important. As this major undertaking is launched, this is an ideal opportunity for a warm, outgoing individual who demonstrates initiative.

This position offers competitive pay and an excellent benefits package. We offer generous paid time off and holidays.

Enso Verde is an equal opportunity employer.

Interested candidates can send a cover letter and resume to MCheney@greenbrierdevelopment.com.